

EC Members Present:

Yang Chen—President
Shawn Fisher—Senior Vice President
Michael Brocks—Treasurer
Ken Richards—DanceSport VP
Jean Krupa—Social VP
Inna Brayer—DanceSport Delegate
Roger Greenawalt—DanceSport Delegate

Absent:

Greg Warner—Secretary

Guest:

Stan Andrews—Meeting Scribe

EC Quorum @ 6:45 PM Central

Discussion—Date for next GC meeting
GC meeting in Chicago on 17 – 18 May, will not work for everyone.
Shawn recommended GC meeting be on the East Coast.
Tentative date and place—12 – 13 April in Philadelphia.
Yang will email GC members to see if that weekend works for everyone

Strategic Planning Committee.

Jim DiCecca recommended adding Mary Wallace from chapter 3002 to the committee.

Contract Issues

Angela Prince has requested 50% of her per issue of *American Dancer* magazine contract fee paid before each issue and the remaining 50% paid after the publication of each issue.

Yang will prepare a draft rider to change the current contract to allow for Angela to be paid as she has requested.

Draft rider prepared by Yang will forwarded to GC for approval.

O2CM

USA Dance loan O2CM, no interest, \$3500.00 for purchase of equipment required to use the O2CM competition management software.

O2CM will reimburse USA Dance \$3500.00 on a monthly basis.

RGBC (Rockefeller Group Business Center)

Establishing a business address at RGBC rather than using individuals home address.

Cost will be \$50.00 per month.

EC approved with Yang moving forward with establishing a USA Dance business address at RGBC.

Brand Protection

NDCA president statement in *Dance Week* that the NDCA is the official governing council of dance and DanceSport.

This information was obtained from Lydia Scardina's Blog site.

Yang will ask Lydia for a copy of the *Dance Week* article.

Stan will forward to Yang the NDCA advertisement in *Dance Beat* magazine.

Minnesota chapter Cease & Desist Letter.

Letter to Nicholas Westlake—improper use of USA Dance logo on website.

Nels Petersen Grievance

Summary by Greg Warner

Improper removal of a board member on 25 November 2013.

Improper cancellation of the Star of the North competition which caused a financial loss to the chapter.

Misinterpretation of USA Dance Bylaws by the EC.

The EC interpretation of the Bylaws will be handled by the EC.

The other 2 grievances will be handled by the Advisory Committee.

Nationals & Chapter Conference Update

Jean—National Chapter Conference is on schedule.

All speakers have been confirmed attending.

Registration numbers about the same as last year.

Ken—2014 Nationals in Baltimore

Communications with athletes via Eblast have been slow until Stan can come up to speed using Your Membership.

Registration ends in about 2 weeks.

New 16' x 6' banner for Nationals this year is being coordinated by Stan.

Membership Task Force Meeting

DSI—UK company that sells everything for dance (shoes, etc.).

Reviewing a contract with DSI which would provide USA Dance with a percentage of sales if USA Dance promotes DSI to members.

Ken commented that this revenue stream could fund the Olympic training started last year and not scheduled this year due to lack of funding.

Shawn commented on several social programs, including expanding the chapter conference that could be funded, depending on the dollar amount of this new revenue.

Facebook Group Policy Revision

Facebook posting policy needs to be revised.

May use PDF (Professional Dancers Federation) guide as a template.

Finance Report

Michael is preparing a breakdown of income versus expense for 2013.

Estimate 2013 will show a loss of from \$100K to \$122K.

Potential 2014 loss of \$200K.

Discussion of Material Weakness letter from 2013 auditor Richard W. Brewster, CPS, PC.

Discussion of financial transition difficulties from Esther to Michael, which started after the November 2013 election.

Yang asked all EC members to review the draft budget and provide any comments or changes to Michael."

Meeting adjourned @ 8:40 PM Central